



Phillips Consulting
Specialist Procurement Consultants

PRESS RELEASE

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FOR IMMEDIATE RELEASE

Phillips Consulting Identify Substantial Savings on Orthopaedic Implants

Sussex-based procurement consultants, Phillips Consulting, have completed an extensive review of orthopaedic implant expenditure for the Bristol and Weston region of the NHS. The review has identified opportunities to make substantial savings by collaborative procurement across six acute Trusts in the region.

“Common sense suggests that collaborative procurement in the NHS should be a route to lower costs but assessing the potential for this can be complex and time-consuming,” comments Senior Partner, Mike Phillips, “and so we are pleased that this piece of work has produced a successful outcome for the Trusts.”

The review identified opportunities to reduce the cost of elective implants by up 41%. “Clearly, there is a lot of work still to do to realise these savings but at least we now know what the potential is,” says Mike, “And there’s no doubt that with such a significant opportunity the Trusts are very committed to moving this forward.”

Richard Ward, Director of Purchasing for the Bristol and Weston Purchasing Consortium, is enthusiastic about the review commenting, “There is a wide consensus that the project with Phillips Consulting has been very successful.”

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For more information, please email claire@phillipsconsulting.co.uk or call 01403 711129